



**A NEW
FINANCIAL RESOURCE
FOR
YOUR BUSINESS**





Telecommunications Assistance Program for Small and/or Minority-Owned Businesses

Today, the telecommunications industry is one of the most rapidly expanding and rewarding fields. New products, services and technologies are emerging almost every day.

Given the high-tech nature of this field, the amount of capital needed for start-up costs, maintenance and overhead are often prohibitive if you are an entrepreneur.

That's why the Small and/or Minority-Owned Telecommunications Business Assistance Program was formed. This Telecommunications Assistance Program (T.A.P.) is designed to stimulate and enhance growth and procurement opportunities for small and/or minority-owned telecommunications business by offering government loan guarantees.

That's right. We'll guarantee up to 80% of the principal amount of your small business loan.* With this money, you can buy equipment, pay for new construction, make improvements to your existing business or even use it as working capital.

* not to exceed \$400,000

Sounds Good, But Do I Qualify?

To be eligible for a T.A.P. loan guarantee you must be a small and/or minority-owned telecommunications business with annual gross sales of less than \$4,000,000. And your primary purpose must be to provide products or services that enhance or facilitate electronic communications. This encompasses a wide range of businesses including everything from a pager kiosk in a mall to a telecommunications research company to an answering service.

In addition, your business must be located in and maintain operations in Tennessee for the length of the loan, you must be able to provide collateral, show financial feasibility and have a good credit history.

Interested? Fill out and return the attached form for more detailed information and an application.

For more information call us at
615-741-2626
or see our website:
<http://www.tnecd.gov/tap>

Please send me more information and application for a loan guarantee from the Small and/or Minority-Owned Telecommunications Business Assistance Program.

Name _____

Address _____

City/State/Zip _____

Phone _____ Fax _____

Name of Business _____

Type of Business _____

Annual Gross Sales _____ Year Started _____

Fax: (615) 532-8715

Mail or fax this form to: T.A.P.
Attention: Business Enterprise Resource Office
312 Eighth Avenue North, Eleventh Floor
Nashville, TN 37243

